

J. A. Abels, CFP<sup>®</sup>, CRC<sup>®</sup>, CSA  
Investment Advisor Representative

Mr. Abels is a Certified Financial Planner<sup>™</sup> (CFP)<sup>®</sup> practitioner, a Certified Retirement Counselor (CRC)<sup>®</sup> and a Certified Senior Advisor (CSA). To obtain the CFP<sup>®</sup> designation, a planner is required to complete coursework in 106 financial topics and take a 10-hour comprehensive exam. Mr. Abels is a Series 7 licensed Registered Representative with Financial Network Investment Corporation. Financial Network is a full-service Broker/Dealer and Registered Investment Advisor, providing financial planning, investment advice, and brokerage services.

Mr. Abels specializes in tax reduction, money management, and estate planning for his clients. He bases his analyses on the **specific individual goals of his clients**, and he explains the options available for achieving those goals. Thorough analysis and straightforward recommendations are his hallmark.

He had a distinguished, twenty-two year Air Force career as a combat flyer with 166 combat missions and was awarded 33 decorations. He had thirteen years of experience as a systems analyst at the Strategic Air Command Headquarters. During this time, he was also the program manager of a 15 million-dollar Deployable Aircraft Planning System.

Although he has consulted with families privately on financial matters since 1974, he entered the financial services industry full-time in 1987. In 1990, he founded Family Estate Planning, an independent estate planning organization.

In 1993, he graduated from the International College of Financial Planning, earning the prestigious Certified Financial Planner<sup>™</sup> designation. Within the Nebraska chapter of what is now the Financial Planning Association, he has held the following positions: **President-Elect**, 1995; **President**, 1996; and **Chairman of the Board**, 1997.

In 1997, Mr. Abels earned several awards. The Nebraska Society of the Institute of Certified Financial Planners named him the 1997 CFP<sup>®</sup> Licensee of the Year for the state of Nebraska. He also qualified for the **Million Dollar Round Table, Top of the Table award** as the top life insurance agent in Nebraska and one of the top 600 in the world. Mr. Abels uses life insurance as a tool only when it is beneficial to a client's case.

Every year since 1998, *Medical Economics* magazine, "the business magazine of the medical profession<sup>™</sup>," has included Mr. Abels in their exclusive list entitled "**The 150 best financial advisers for doctors**".

Because of his knowledge in the estate planning field, Mr. Abels has been interviewed by a variety of publications regarding estate planning issues. He has contributed numerous times to

articles in the *Midlands Business Journal*, *Medical Economics* magazine, the *Omaha World Herald*, *Life Association News*, and *Broker News*. In 1997, he was one of the twenty-four Certified Financial Planner™ Licensees selected nationally by the Institute of Certified Financial Planners to go to mainland China on a two week, fact-finding trip to evaluate investment opportunities.

In 1999, the Omaha chapter of the National Association of Insurance and Financial Advisors selected Mr. Abels as their recipient of the **1999 Quality of Life award**. This award is given annually to a member who has distinguished himself by donating prolonged, outstanding service to the local community and to charitable or religious organizations.

In March of 2000, Mr. Abels was awarded the **Certified Retirement Counselor (CRC®)** designation from the International Foundation for Retirement Education (Infre) organization. This designation was awarded to him because of his extensive work with his clients' retirement plans.

In January of 2001, Mr. Abels and three other individuals started **Radiology Staffing, Inc.** (RSI). Mr. Abels is the **Chairman of the Board**. RSI provides radiology technicians on a temporary staffing basis to hospitals throughout the U.S.

In May of 2001, Mr. Abels accepted a position as a member of the **Cooperating Board of Trustees of Bob Jones University** in Greenville, South Carolina. This Board serves as an advisory body to the executive staff of this private, Christian, liberal arts university.

Mr. Abels is compensated for his services in one of three ways – hourly fee, fee offset by commission, or commission only. He offers a free, one-hour, no-obligation meeting in which he discusses how his services can help prospective clients achieve their financial goals.

**Mr. Abels is committed to the principle of honesty and integrity in his relationship with each client.**

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